Selection of a Professional Consultancy Firm for Program Management and Strategy Support for Bengaluru West City Corporation

Addendum 1

Date: 16-05 2026

Bengaluru West City Corporation by way of this **Addendum 1** is making the following amendments to the RFP for *Selection of a Professional Consultancy Firm for Program Management and Strategy Support for Bengaluru West City Corporation (Tender No. BWCC/2026-27/SE0106), dated 04th May 2026.*

a. The following Clauses in the Tender Document shall be amended –

<table>
<tr><th>Sl. No</th><th>Section</th><th>Clause</th><th>Page No.</th><th>Original Clause</th><th>The Clause shall be read as below</th></tr>
<tr><td>1.</td><td>Section 5 – Terms of Reference, Deployment of Personnel</td><td>6.2</td><td>54 and 55</td><td>
<table>
<tr><th>Sl. No.</th><th>Proposed Key Professional Staff</th><th>Educational Qualification</th><th>Minimum Years of Experience</th><th>Relevant Work Experience</th></tr>
<tr><td>7</td><td>Project Associate - 1</td><td>B.E./ B.Tech./ MBA/ M.Plan/ M.Tech or equivalent</td><td>-</td><td>0-2 years of relevant work experience</td></tr>
<tr><td>8</td><td>Project Associate - 2</td><td>B.E./ B.Tech./ MBA/ M.Plan/ M.Tech or equivalent</td><td>-</td><td>0-2 years of relevant work experience</td></tr>
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</td><td>
<table>
<tr><th>Sl. No.</th><th>Proposed Key Professional Staff</th><th>Educational Qualification</th><th>Minimum Years of Experience</th><th>Relevant Work Experience</th></tr>
<tr><td>7</td><td>Project Associate -1</td><td>B.E / B.Tech / MBA / Master's Degree in Engineering / Planning / Economics / Public Policy / Development Studies / Public Administration or Equivalent</td><td>-</td><td>0-2 years of relevant work experience</td></tr>
<tr><td>8</td><td>Project Associate -2</td><td>B.E / B.Tech / MBA / Master's Degree in Engineering / Planning / Economics / Public Policy / Development Studies / Public Administration or Equivalent</td><td>-</td><td>0-2 years of relevant work experience</td></tr>
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16/5/26.

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Selection of a Professional Consultancy Firm for Program Management and Strategy Support for Bengaluru West City Corporation

Response to Pre-bid Queries

Date: 16-05-2026

Response to Pre-bid Queries for the Request for Proposal for Selection of a Professional Consultancy Firm for Program Management and Strategy Support for Bengaluru West City Corporation *(Tender No. BWCC/2026-27/SE0106), dated 04th May 2026*

Sl. No.	Section No.	Clause No.	Page No.	Query	Response to Query
1.	Section 2 - Information to Consultants, Data Sheet	5.3.1, Sl.no 4 and 5.3.2, Sl.no 1.1	18 and 21	It is requested to expand the experience in Consultancy/Advisory assignments as PMUs/PMCs/PDMCs/TSUS/TSC for Urban Local Body/ Urban Development Authority/Utilities/Urban-sector parastatal in India are equally qualified experience. We understand, the assignment must demonstrate scope relating to improved revenue augmentation and/or land monetization and/or own source revenue for central/state/local government entities. Bidder should enclose Work Order Letter/Contract agreement/Completion/Performance Certificates from the client to showcase such relevant experience.	RFP Clause prevails
2.	Section 2 - Information to Consultants, Data Sheet	5.3.1, Sl.no 7 and 5.3.2, Sl.no 1.4	19 and 22	It is requested to expand previous Geography experience in Consultancy/Advisory assignments as PMUs/PMCs/PDMCs/TSUS/TSC in Karnataka in the last 5 years to be considered.	RFP Clause prevails
3.	Section 3, Financial Proposal	3.6	10	It is requested to refer Section 4 appear to capture only staff remuneration and do not include a format for detailing reimbursable expenses. In this regard, we request clarification on the following: 1. Will a separate format/form be provided for submission of reimbursable cost details? 2. If not, should bidders include reimbursable costs within the existing forms (e.g., as a lump sum or as additional line items)? 3. Whether reimbursables are payable on actuals or to be quoted as lump sum as part of the financial proposal?	Kindly refer to Point No. 1 in Note of Form 4B
4.	Section 5 – Terms of Reference, Deployment of Personnel	6, Sl.no 1	53	The ToR (which references "leading a Project") and the technical evaluation criteria (which references "leading a PMU"). It is requested to consider leadership experience in the relevant advisory/consulting	RFP Clause prevails

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Selection of a Professional Consultancy Firm for Program Management and Strategy Support for Bengaluru West City Corporation

Response to Pre-bid Queries

Sl. No.	Section No.	Clause No.	Page No.	Query	Response to Query
				projects as TL/Project Manager.	
5.	Section 5 – Terms of Reference, Deployment of Personnel	6, Sl.no 2	53	The ToR prescribes a minimum of 1 year of urban PMU experience as a qualifying requirement for Strategy and Policy Consultant, but the technical evaluation matrix does not award any marks against this parameter, nor is it stated as a disqualifier. We suggest client to expand the experience across relevant consulting/advisory projects aligned with the ToR.	RFP Clause prevails
6.	Section 5 – Terms of Reference, Deployment of Personnel	6 Sl.no 7 and 6 Sl.no 8	54 and 55	For the Project Associate roles, which are expected to support analytical, research, and stakeholder engagement work, the prescribed educational qualifications are unduly narrow and exclude relevant master's degrees like economics, Public Policy, Development Studies, Urban Planning, Sociology, Geography, and Public Administration. It is requested to expand the eligible qualifications for Project Associate 1 and Project Associate 2 to include master's degrees in economics, Public Policy, Development Studies, Urban Planning, Sociology, Geography, and Public Administration, considering the theme of the TOR.	Kindly refer to Sl. No. 1, Addendum 1 for updated criteria.
7.	Section 2 – Information to Consultants, Data Sheet	5.3.1, Sl.no 10	20	It is requested to clarify if any two members fluency in Kannada from Key and Support staff will suffice. Also mention the level of fluency expected (speaking only, or speaking, reading and writing).	Fluency in Kannada for at least two members from the key staff shall suffice. The expected level of fluency shall include speaking and reading proficiency in Kannada.
8.	Section 5 – Terms of Reference	5.2	48	It is requested to clarify if a survey agency is hired by the corporation to map the physical assets. To what extent the support is foreseen by the corporation. This is our understanding: The proposed team can do random site checks. Prepare templates for registers / track the progress, identify the process/best practices integration for asset monetization and can assist client in hiring specific agency/technology for improving the process and optimize the asset management	Kindly refer to Clause 5.7.5.6, Section 5 Terms of Reference.

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Response to Pre-bid Queries

Sl. No.	Section No.	Clause No.	Page No.	Query	Response to Query
				process.	
9.	Section 5 – Terms of Reference	1	47	Does the corporation have tentative list of assets which can be monetized. Or it is expected that consultant team will prepare the list. What is the current process being followed by the corporation to identify such assets? When were the tariffs/booking charges for govt owned commercial properties were revised?	This shall be shared once the Consultant is onboarded.
10.	Section 5.7 – Ranking of Bid	Sl.no 25	26	Reform projects require resources and personnel who may not be traditionally trained in these domains but bring cross-functional background across finance, legal, valuation, sectoral knowledge, land, and buildings. Such specialised experts are limited in availability and typically command high costs. Therefore, an 80% technical weightage is essential to attract and deploy competent professionals capable of delivering these assignments effectively. in the tender process.	RFP Clause prevails
11.	Invitation for Tender, Calendar of Events	–	4	There is an inconsistency between the Calendar of Events (which envisages Financial Bid opening on 02-06-2026, one day after Technical Bid opening) and Clause 4.7 of Information to Consultants (which mandates a minimum gap of one week between notification of technical qualification and opening of Financial Proposals). The 24-hour gap is also too short to permit meaningful technical evaluation. We request the Client to (i) clarify the binding timeline, and (ii) align the Financial Bid opening date with the one-week minimum stipulated in Clause 4.7.	Kindly refer to the Karnataka Public Procurement Portal.
12.	Section 2 – Information to Consultants, Proposal Evaluation	5.4	12		
13.	Section 5.7 – Ranking of Bid	Sl.no 25	26	We respectfully request the Authority to consider **revising the QCBS ratio to 80 Technical : 20 Financial** to ensure that greater weightage is accorded to technical competence, domain expertise, and quality of approach—critical factors for successful delivery of complex urban development assignments. This adjustment will promote selection of technically sound and contextually aligned proposals.	RFP Clause prevails
14.	Invitation for Tender,	–	5	We request the Client to extend the submission deadline by minimum two weeks from	RFP Clause prevails

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Response to Pre-bid Queries

Sl. No.	Section No.	Clause No.	Page No.	Query	Response to Query
	Calendar of Events			the date of publication of the corrigendum incorporating responses to pre-bid queries, to enable preparation of a detailed and competitive proposal.	
15.	Contract Period	3.2	48	We Inform the Clients that the condition of the Contract may be extended for a period of 24 months based on the performance and at the same rates. The decision for the extension shall be at the sole discretion of the Client.	RFP Clause prevails

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